

EXAMPLE APPLICATION SUBMISSION



Business Lighting
Financial Incentive Application

Application no.

Applicant Information

Business name Red River Office Company		Contact name Jessica Smith	
Mailing address 123 Red River Rd	City/Town Winnipeg	Province MB	Postal Code R1R 1R1
Phone no. 204-555-5555	Email jsmith@rroc.com		

Project Site Information

Upgrade type (check all that apply) <input checked="" type="checkbox"/> Lighting <input checked="" type="checkbox"/> Controls	Manitoba Hydro account number 8765432 6781234	Estimated project start date August 1, 2020	Estimated project completion date December 1, 2020
Project site address (if different from Applicant mailing address) 456 Red River Rd	City/Town Winnipeg	Province MB	Postal Code R1R 1R1
Building use description Office	Building size (ft ²) 2700	Primary heating source <input checked="" type="checkbox"/> Natural gas <input type="checkbox"/> Electric <input type="checkbox"/> Geothermal <input type="checkbox"/> Other (specify) _____	Air Conditioning? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Contractor/Installer Information

Business name Assiniboine Electrical	Contact name Jennifer Sanders
Phone no. 204-444-4444	Email jsanders@assiniboineelectrical.ca

Vendor/Other Information

Business name Seine Lighting Suppliers	Contact name Justin Simpson	Phone/email jsimpson@seinelighting.org
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Applicant Acknowledgement (Required)

I, the Applicant, have read and understood this Financial Incentive Application, the Agreement and the Program Eligibility Criteria set out in Appendix A to this Application and I agree to the terms and conditions set out therein. I confirm to Efficiency Manitoba that I have fully and accurately completed this Application and warrant that I fully qualify and have complied with such terms and conditions.

I understand that this Application is conditional on approval by EM in its discretion. I also understand this incentive amount is an **ESTIMATE** only and that this application must be **APPROVED** by Efficiency Manitoba **BEFORE** ordering/purchasing materials or starting work on the project.

Signed by (Applicant) 	yyyy mm dd 2020 05 06
Print name Jessica Smith	
Print title CEO	

Information Sharing (Optional)

I, the Applicant, agree that Application details may be discussed by Efficiency Manitoba with the Contractor/Installer party and the Vendor/Other party listed on this application for the purposes set out below and identified in the Agreement forming part of the Application.

Signed by (Applicant) 	yyyy mm dd 2020 05 06
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Voluntary Self-Declaration (Optional)

I, the Applicant, voluntarily choose to disclose that my business is an indigenous business. Refers to a business: a) which is at least 51 percent owned and controlled by Indigenous Person(s) or Band and b) where, if the business has six or more full-time staff, at least one-third of the staff are Indigenous Persons.

I am self-declaring that my business is a <input type="checkbox"/> First Nations Business <input type="checkbox"/> Metis Business <input type="checkbox"/> Inuit Business
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Personal information is being collected on this form under the authority Program Activity and The Efficiency Manitoba Act. The purpose is to provide Incentives to commercial, industrial, and agricultural customers for installing energy-efficient products and to acquire specific related information to calculate energy and demand savings resulting from the Program. Other uses and disclosures may be to participating contractors, electronic system for program tracking, Public Utilities Board for statistical reporting, external auditors as part of a sample audit, government entities for reporting purposes and Efficiency Manitoba officials on a "need to know" basis. The personal information is protected by the Protection of Privacy provisions of The Freedom of Information and Protection of Privacy Act. If you have any questions about the collection, contact Efficiency Manitoba, PO Box 247 STN MAIN, Winnipeg, MB, R3C 2G9 or telephone 1-204-944-8181.

TOTAL ESTIMATED INCENTIVE (\$) ↓

(subject to final inspection and submission of invoices)

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EFFICIENCY MANITOBA USE ONLY			Payment Authorized by		yyyy mm dd
Project Approval Amount \$	Approved by	yyyy mm dd	Final Payment Amount \$	Initialed by (Program Specialist)	
Tech Review 1 by (Engineering Staff)	Verification	yyyy mm dd	Tech Review 2 by (Engineering Staff)	Verification	yyyy mm dd

Use this worksheet for LED lamps with prescriptive incentives. Refer to the Incentive Guide for incentive amounts.

Required attachments:

- Product specification sheets (indicating electrical characteristics, and DLC listing or ENERGY STAR® certification)

EXISTING SYSTEM						
Location no.	Location	Usage	Lamp Type	Lamp Watts (W)	No. of Lamps	Annual Hours of Operation
1.	Back Door Canopy	<input type="checkbox"/> Indoor <input checked="" type="checkbox"/> Outdoor	Halogen	60	10	4,380
2.	Stairwells	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	Incandescent	100	20	8,760
3.	Storage Room	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	2' T8	17	10	2,000
4.	Show Room	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	4' T5 HO	54	8	4,000
5.	Garage	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	250W	250	2	3,000
6.		<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor				
7.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor				
8.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor				
9.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor				
10.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor				

PROPOSED SYSTEM								
Location no. ¹	Manufacturer	Model No.	Approval		Lamp Power (W)	No. of Lamps	Incentive/Lamp (x \$)	Total Incentive (= \$)
			DLC	ENERGY STAR®				
1	AAA Light	AAA-8W-4000K	<input type="checkbox"/>	<input checked="" type="checkbox"/>	8	10	\$ 2.00	\$ 20.00
2	BBB Light	BBB-15W-2500K	<input type="checkbox"/>	<input checked="" type="checkbox"/>	15	20	\$ 4.00	\$ 80.00
3	CCC Light	CCC-6W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	6	10	\$ 4.00	\$ 40.00
4	DDD Light	DDD-22W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	22	8	\$ 15.00	\$ 120.00
5	EEE Light	EEE-110W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	110	2	\$ 80.00	\$ 160.00
			<input type="checkbox"/>	<input type="checkbox"/>				\$ 0.00
			<input type="checkbox"/>	<input type="checkbox"/>				\$ 0.00
			<input type="checkbox"/>	<input type="checkbox"/>				\$ 0.00
			<input type="checkbox"/>	<input type="checkbox"/>				\$ 0.00
			<input type="checkbox"/>	<input type="checkbox"/>				\$ 0.00
TOTAL ESTIMATED INCENTIVE								\$ 420.00

¹ List location number from Existing System table above.

Use this worksheet for LED fixtures with prescriptive incentives. Refer to the Incentive Guide for incentive amounts.

Required attachments:

Product specification sheets (indicating electrical characteristics, and DLC listing or ENERGY STAR® certification)

Reasons for change (check all that apply):

More illumination
 Same illumination
 Less illumination
 Need for white light
 Reduce maintenance
 Reduce lighting bill
 Building renovation
 Improve aesthetics
 Fixtures are at end of life (<2years remaining)

EXISTING SYSTEM								
Location no.	Location	Usage	Fixture Type	Lamp Watts (W)	Lamps/Fixture	Fixture Watts ¹ (W)	No. of Fixtures	Annual Hours of Operation
1.	Parking Lot Post Tops	<input type="checkbox"/> Indoor <input checked="" type="checkbox"/> Outdoor	Metal Halide	400	1	470	10	4,380
2.	Exterior Wall Packs	<input type="checkbox"/> Indoor <input checked="" type="checkbox"/> Outdoor	HPS	250	1	300	8	4,380
3.	Main Office	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	8' T8	59	2	106	50	6,000
4.	Gym	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	4' T5 HO	54	4	234	10	7,000
5.	Washrooms	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	Incandescent	60	1	60	6	8,760
6.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						
7.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						
8.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						

PROPOSED SYSTEM										
Location no. ²	Manufacturer	Model No.	Approval		Fixture Power (W)	Fixture Lumens (L)	No. of Proposed Fixtures	No. of Incented Fixtures ³	Incentive/Fixture (x \$)	Total Incentive (= \$)
			DLC	ENERGY STAR®						
1	AA Light	AA-200W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	200	40,000	10	10	\$ 200.00	\$ 2,000.00
2	BB Light	BB-100W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	100	20,000	10	8	\$ 120.00	\$ 960.00
3	CC Light	CC-41W-2500K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	41	8,000	40	40	\$ 35.00	\$ 1,400.00
4	DD Light	DD-90W-4000K	<input type="checkbox"/>	<input checked="" type="checkbox"/>	90	18,000	2	2	\$ 80.00	\$ 160.00
4	EE Light	EE-95W-4000K	<input type="checkbox"/>	<input checked="" type="checkbox"/>	95	22,000	8	8	\$ 80.00	\$ 640.00
5	GG Light	GG-12W-2500K	<input type="checkbox"/>	<input checked="" type="checkbox"/>	12	9,000	6	6	\$ 10.00	\$ 60.00
			<input type="checkbox"/>	<input type="checkbox"/>						\$ 0.00
			<input type="checkbox"/>	<input type="checkbox"/>						\$ 0.00

¹ Total fixture watts can be found in the Program Guide.

² List location number from Existing System table above.

³ The lesser of the quantity of existing fixtures or proposed fixtures.

TOTAL ESTIMATED INCENTIVE	\$ 5,220.00
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Application no.

Use this worksheet for projects where LED fixtures are added to the exterior of a new building, or to the exterior of an existing building where no previous lighting existed. Refer to the Incentive Guide for incentive amount.

Required attachments:

- Product specification sheets (indicating electrical characteristics, and DLC listing or ENERGY STAR® certification)
- Building layout (dimensioned) with exterior lighting drawings
- Price quotation with itemized material costs

MECB Exterior Application Type

Check Type	Lighting Zone	Description
<input type="checkbox"/>	0	Undeveloped areas within national, provincial or territorial parks, forest land, and rural areas, and other undeveloped areas
<input type="checkbox"/>	1	Developed areas within national, provincial or territorial parks, and rural areas
<input type="checkbox"/>	2	Areas predominantly consisting of residential zoning, neighbourhood business districts, light industrial areas with limited nighttime use, and residential mixed-use areas
<input checked="" type="checkbox"/>	3	All other areas
<input type="checkbox"/>	4	High-activity commercial districts

PROPOSED SYSTEM								
Manufacturer	Model No.	Approval		Fixture Watts (W)	Fixture Lumens (L)	No. of Fixtures	Material Cost (\$)	
		DLC	ENERGY STAR®					
GGG-LIGHT	GGG-30W-4000K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	30	50,000	2	\$ 250.00	
		<input type="checkbox"/>	<input type="checkbox"/>					
		<input type="checkbox"/>	<input type="checkbox"/>					
		<input type="checkbox"/>	<input type="checkbox"/>					
		<input type="checkbox"/>	<input type="checkbox"/>					
TOTAL MATERIAL COST							\$ 250.00	

TOTAL ESTIMATED INCENTIVE

Efficiency Manitoba Use Only

Fill in the cells in the table below. If a section does not apply to your project please mark as "N/A".

Application Type	Application Parameters		
Uncovered parking areas and drives	Total area of uncovered parking and drive areas (m2):		N/A
Walkways < 10 m wide	Length of walkways < 10m wide (m):		10
Walkways ≥10 m wide	Area of walkways ≥ 10m wide (m2):		N/A
Plaza areas	Area of plaza areas (m2):		N/A
Special feature areas	Area of special features areas (m2):		N/A
Stairways	Area of stairways (m2):		N/A
Pedestrian tunnels	Area of pedestrian tunnels (m2):		N/A
Landscaped areas	Area of landscaping (m2):		20
Main entries	Total width of primary entrances (m):		1
Other entrances/exits	Total width of other entrances & exits (m):		2
Entry canopies	Area of canopies at entrances or exits (m2):		N/A
Sales canopies	Area of canopies over sales functions (m2):		N/A
Outdoor sales areas	Area of sales functions (m2):		N/A
Street frontage for vehicle sales	Total length of street frontage for vehicle sales (m):		N/A
Building façades	Area of façade #1 (sq.ft):	270	Length of façade #1 (ft): 9
	Area of façade #2 (sq.ft):	480	Length of façade #2 (ft): 10
	Area of façade #3 (sq.ft):	220	Length of façade #3 (ft): 16
	Area of façade #4 (sq.ft):	N/A	Length of façade #4 (ft): N/A
ATMs or Night Depositories	# Locations:	N/A	Total # of ATMs: N/A
Entrances and gatehouse inspection areas at guarded facilities (uncovered)	Area of uncovered entrances and gatehouse inspection areas at guarded facilities (m2):		N/A
Loading areas for emergency service vehicles (uncovered)	Area of uncovered loading areas for emergency service vehicles (m2):		N/A
Drive-throughs	# of drive-throughs:		N/A
Parking near 24-hour retail entrances (main only)	# of main entrances:		N/A

Use this worksheet for lighting projects where no prescriptive incentives exist, or for innovative equipment and designs. Refer to the Incentive Guide for incentive amount.

Required attachments:

- Product specification sheets (indicating electrical characteristics, and DLC or ENERGY STAR® listing)
- Price quotation with itemized material costs

Reasons for change (check all that apply):

- More illumination Same illumination Less illumination
- Need for white light Reduce maintenance Reduce lighting bill Building renovation Improve aesthetics Fixtures are at end of life (<2years remaining)

Description of project:

Renovating back warehouse into new office space

EXISTING SYSTEM

Location no.	Location	Usage	Fixture Type	Lamp Watts (W)	Lamps/Fixture	Fixture Watts ¹ (W)	No. of Fixtures	Annual Hours of Operation
1.	Warehouse Main Area	<input checked="" type="checkbox"/> Indoor <input type="checkbox"/> Outdoor	Metal Halide	150	1	190	10	3,000
2.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						
3.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						
4.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						
5.		<input type="checkbox"/> Indoor <input type="checkbox"/> Outdoor						

PROPOSED SYSTEM

Location no. ²	Manufacturer	Model No.	Approval		Fixture Power (W)	Fixture Lumens (L)	No. of Fixtures	Material Cost (\$)
			DLC	ENERGY STAR®				
1	HH-Light	HH-30W-2500K	<input checked="" type="checkbox"/>	<input type="checkbox"/>	30	4,000	40	\$ 4,000.00
1	II-Light	II-10W-2400k	<input type="checkbox"/>	<input checked="" type="checkbox"/>	10	2,000	4	\$ 200.00
			<input type="checkbox"/>	<input type="checkbox"/>				
			<input type="checkbox"/>	<input type="checkbox"/>				
			<input type="checkbox"/>	<input type="checkbox"/>				

TOTAL MATERIAL COST \$ 4,200.00

TOTAL ESTIMATED INCENTIVE
Efficiency Manitoba Use Only

¹ Total fixture watts can be found in the Program Guide.
² List location number from Existing System table above

Application no.

Use this worksheet for LED backlit sign projects. Refer to the Incentive Guide for incentive amount.

Required attachments:

- Product specification sheets of the LEDs and the driver
- Price quotation with itemized material costs
- A sign drawing that includes:
 - the dimensions
 - whether the sign is single or double-sided
 - the location where the LEDs are to be installed inside the sign

EXISTING SYSTEM				
Location	Lighting Technology	No. of Lamps	Lamp Type & Length	Annual Hours of Operation
Front Driveway	T12 HO	6	8' T12	8,760

PROPOSED SYSTEM					
Manufacturer	Model No.	Length (ft.)	Watts/foot (W)	Total Watts (W)	Material Cost (\$)
QQQQ-LIGHT	QQQQ-48FT-2W-4000K	48	2	96	\$ 3,000.00
				0	
				0	
TOTAL MATERIAL COST					\$ 3,000.00

TOTAL ESTIMATED INCENTIVE

Efficiency Manitoba Use Only

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Use this worksheet for occupancy sensors and lighting control systems. Refer to the Incentive Guide for incentive amounts.

Required attachments:

- Product specification sheets
- Price quotation with itemized material costs

Occupancy Sensors

Do you turn your lights off after business hours? Yes No

Location	Manufacturer	Model No.	Sensor Type ¹	Watts Controlled by each Sensor (W)	Annual Hours of Operation (without Sensor)	Annual Hours of Operation (with Sensor)	No. of Sensors	Incentive/Sensor (x \$)	Total Incentive (= \$)
Main Office	CC Light	CC-41W-2500K	1	41	6000	2500	40	\$ 10.00	\$ 400.00
Washrooms	RR Sensors	RR-360-X	2	36	8760	2000	2	\$ 20.00	\$ 40.00
Garage	SS Sensors	SS-360-W	3	220	3000	600	1	\$ 40.00	\$ 40.00
									\$ 0.00
									\$ 0.00
TOTAL ESTIMATED INCENTIVE									\$ 480.00

¹ If the sensor is controlling fixtures on subsequent worksheets of your application, ensure the location description is the same

² **Type 1** – Built in fixture sensor **Type 2** – Fixture mounted sensor **Type 3** – Wall or ceiling mounted sensor

Dimming Control Systems

Do you turn your lights off after business hours? Yes No

Location	Manufacturer	Model No.	Watts of Controlled Fixture (W)	No. of Controlled Fixtures	Total Watts Controlled by System (W)	Power Level ² (%)	Annual Hours of Operation ³	Material Cost (\$)
Showroom	VV Systems	VV-3XR-1000	22	8	176	0	4760	\$ 5,000.00
						50	2000	
						100	2000	
TOTAL MATERIAL COST								\$ 5,000.00

³ Power levels should range from 0% (shut off) to 100% (full power), as well as the estimated levels in between

⁴ All the inputs in this column should add up to 8760 annual hours of operation

DON'T FORGET TO INCLUDE THE FOLLOWING ATTACHMENTS

Specification sheets for:

- All Projects

Material quote for:

- New Exterior Lighting Projects
- Custom Projects
- Backlit Sign Projects
- Controls Projects

Drawings for:

- New Exterior Lighting Projects
- Backlit Sign Projects

EXAMPLE