



BUSINESS LIGHTING PROGRAM

INCENTIVES

1. LED Lamps

Category	Product Requirements	Application Requirements	LED Lamp Length	LED Lamp Power	Incentive/Lamp
A. LED screw-in lamps Replacing Incandescent, Halogen, or CFL lamps	ENERGY STAR certified ¹ or DLC listed ²	Apply online for approval	N/A	<13W	\$2
				13 - 30W	\$4
B. LED specialty lamps Replacing HID or line voltage* lamps <small>*120V only</small>	DLC listed ²	Apply online for approval	N/A	<30W	\$20
				30 - 49.9W	\$40
				50 - 79.9W	\$60
				80 - 119.9W	\$80
				120 - 179.9W	\$150
C. LED T8 linear lamps (Type A or B*) Replacing T8 or T12 lamps <small>*120V only</small>	DLC listed ²	Apply online for approval	2'	<9W	\$4
			2'	9-12W	\$3
			4'	<12W	\$8
			4'	12-18.5W	\$6
			8'	<35W	\$16
			8'	35-45W	\$12
			D. LED T5 HO linear lamps (Type A or B*) Replacing T5 HO lamps <small>*120V only</small>	DLC listed ²	Apply online for approval
4'	24-30W	\$10			
Category	Product Requirements	Application Requirements	Fixture Type		Incentive/Lamp
E. Custom/Other lamps	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet	Any LED lamps that do not fit into the above categories may be eligible for an incentive.		Up to \$700/kW

¹ If your product is not ENERGY STAR* listed, submit your project information under 1E. Custom/other lamps.

² If your product is not DLC listed, submit your project information under 1E. Custom/other lamps.

2. LED Fixtures

Category	Product Requirements	Application Requirements	# Lamps / Existing Fixture	Existing Fixture Power	Incentive/Fixture
A. Replacing Incandescent/ Halogen/CFL fixtures	ENERGY STAR certified ³ or DLC listed ⁴	Apply online for approval	1	≤60W	\$10
				61 - 150W	\$35
				151 - 300W	\$65
				>300W	\$100
Category	Product Requirements	Application Requirements	# Lamps per Existing Fixture	Existing Fixture Power	Incentive/Fixture
B. Replacing HID fixtures with LED fixtures	DLC listed ⁴	Apply online for approval	1	50W	\$35
				70W	\$45
				100W	\$65
				150W	\$85
				175W	\$100
				250W	\$120
				400W	\$200
				1000W	\$375
Category	Product Requirements	Application Requirements	# Lamps per Existing Fixture	Length of Existing Lamps	Incentive/Fixture
C. Replacing T8 or T12 fixtures with LED fixtures	DLC listed ⁴	Apply online for approval	2	2'	\$5
			4	2'	\$10
			1	4'	\$10
			2	4'	\$20
			3	4'	\$30
			4	4'	\$40
			2	8'	\$35
			2	8' HO	\$50
Category	Product Requirements	Application Requirements	# Lamps per Existing Fixture	Length of Existing Lamps	Incentive/Fixture
D. Replacing T5 HO fixtures with LED fixtures	DLC listed ⁴	Apply online for approval	2	4'	\$40
			4	4'	\$80
			6	4'	\$120
Category	Product Requirements	Application Requirements	Fixture Type	Incentive	
E. New exterior fixtures	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Building diagram	LED fixtures installed on the exterior of a new building, or on the exterior of an existing building where no previous lighting exists.	Up to \$700/kW based on Manitoba Energy Code for Buildings (MECB)	
Category	Product Requirements	Application Requirements	Fixture Type	Incentive	
F. Custom/other fixtures	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet	Any LED fixtures that do not fit into the above categories, may be eligible for an incentive.	Up to \$700/kW	

³ If your product is not ENERGY STAR® listed, submit your project information under 2F. Custom/other fixtures.

⁴ If your product is not DLC listed, submit your project information under 2F. Custom/other fixtures.

3. LED Backlit Signs

Category	Product Requirements	Application Requirements	Existing Sign Type	Incentive
A. LED backlit signs	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Material quote - Sign diagram	T8 HO or T12 HO	Up to \$700/kW

4. Lighting Controls

Category	Product Requirements	Application Requirements	Sensor Type	Minimum Watts Controlled ⁵	Incentive/Sensor
A. Occupancy sensors⁵	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet	Built-in fixture sensor	20W	\$10
			Fixture-mounted sensor	30W	\$20
			Wall or ceiling-mounted sensor	150W	\$40
Category	Product Requirements	Application Requirements	System Type		Incentive
B. Other control systems	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Material quote	Lighting control systems		Up to \$0.20/kWh of annual savings

⁵ If your sensors do not meet the minimum requirement, you may still be eligible for an incentive at a lesser rate.

5. Pro-rated Incentives

Category	Pro-Rated Incentive	
In-suite hotel/motel lighting projects	50%	
Category	Annual Hours of Operation	Pro-Rated Incentive
Reduced hours of operation less than minimum 2,000 annual hours requirement	1,500 - 1,999	50%
	1,000 - 1,499	33%