



# BUSINESS LIGHTING PROGRAM

## INCENTIVES

### 1. LED lamps

Category	Product requirements	Application requirements	LED lamp length	LED lamp power	Incentive/lamp
<b>A. LED screw-in lamps</b> Replacing Incandescent, Halogen, or CFL lamps	Offer ended March 31, 2025				
Category	Product requirements	Application requirements	LED lamp length	LED lamp power	Incentive/lamp
<b>B. LED specialty lamps</b> Replacing HID or line voltage lamps	<a href="#">DLC listed<sup>1</sup></a>	<a href="#">Apply online for approval</a>	N/A	<30W	\$20
				30 to 49.9W	\$40
				50 to 79.9W	\$60
				80 to 119.9W	\$80
				120 to 179.9W	\$150
Category	Product requirements	Application requirements	LED lamp length	LED lamp power	Incentive/lamp
<b>C. LED T12/T8 linear lamps (Type A or B)</b> Replacing T12 or T8 lamps	<a href="#">DLC listed<sup>1</sup></a>	<a href="#">Apply online for approval</a>	2'	<9W	\$4
			2'	9 to 12W	\$3
			4'	<12W	\$8
			4'	12 to 18.5W	\$6
			8'	<35W	\$16
			8'	35 to 45W	\$12
Category	Product requirements	Application requirements	LED lamp length	LED lamp power	Incentive/lamp
<b>D. LED T5 HO linear lamps (Type A or B)</b> Replacing T5 HO lamps	<a href="#">DLC listed<sup>1</sup></a>	<a href="#">Apply online for approval</a>	4'	<24W	\$15
			4'	24 to 30W	\$10
Category	Product requirements	Application requirements	Fixture type		Incentive/lamp
<b>E. Custom/Other lamps</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: Spec sheet	Any LED lamps that don't fit into the above categories may be eligible for an incentive.		Up to \$1000/kW

<sup>1</sup> If your product isn't DLC listed, submit your project information under 1E. Custom/other lamps.

## 2. LED fixtures

Category	Product requirements	Application requirements	# Lamps / existing fixture	Existing fixture power	Incentive/fixture
<b>A. Replacing Incandescent/ Halogen/CFL fixtures</b>	<a href="#">ENERGY STAR certified</a> <sup>2</sup> or <a href="#">DLC listed</a> <sup>3</sup>	<a href="#">Apply online for approval</a>	1	≤60W	\$10
				61 to 150W	\$35
				151 to 300W	\$65
				>300W	\$100
Category	Product requirements	Application requirements	Interior or exterior	Existing fixture power	Incentive/fixture
<b>B. Replacing HID fixtures with LED fixtures</b>	<a href="#">DLC listed</a> <sup>3</sup>	<a href="#">Apply online for approval</a>	Interior	50W	\$35
				70W	\$45
				100W	\$65
				150W	\$85
				175W	\$100
				250W	\$120
				400W	\$200
			Exterior	1000W	\$375
				50W	\$45
				70W	\$55
				100W	\$80
				150W	\$105
				175W	\$125
				250W	\$150
400W	\$250				
1000W	\$475				
Category	Product requirements	Application requirements	# Lamps per existing fixture	Length of existing lamps	Incentive/fixture
<b>C. Replacing T8/T12 fixtures with LED fixtures</b>	<a href="#">DLC listed</a> <sup>3</sup>	<a href="#">Apply online for approval</a>	2	2'	\$5
			4	2'	\$10
			1	4'	\$10
			2	4'	\$20
			3	4'	\$30
			4	4'	\$40
			2	8'	\$35
			2	8' HO	\$50
Category	Product requirements	Application requirements	# Lamps per existing fixture	Length of existing lamps	Incentive/fixture
<b>D. Replacing T5 HO fixtures with LED fixtures</b>	<a href="#">DLC listed</a> <sup>3</sup>	<a href="#">Apply online for approval</a>	2	4'	\$40
			4	4'	\$80
			6	4'	\$120

<sup>2</sup> If your product isn't ENERGY STAR® listed, submit your project information under 2F. Custom/other fixtures.

<sup>3</sup> If your product isn't DLC listed, submit your project information under 2F. Custom/other fixtures.

## 2. LED fixtures (continued)

Category	Product requirements	Application requirements	Fixture type	Incentive
<b>E. New exterior fixtures</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: - Spec sheet - Building diagram	LED fixtures installed on the exterior of a new building, or on the exterior of an existing building, where no previous lighting exists.	Up to \$1000/kW based on Manitoba Energy Code for Buildings (MECB)
Category	Product requirements	Application requirements	Fixture type	Incentive
<b>F. Custom/other fixtures</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: - Spec sheet	Any LED fixtures that don't fit into the above categories, may be eligible for an incentive including, but not limited to: LED to LED retrofits; horticultural lighting; and solar lighting.	Up to \$1000/kW

## 3. LED backlit signs

Category	Product requirements	Application requirements	Existing sign type	Incentive
<b>A. LED backlit signs</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: - Spec sheet - Material quote - Sign diagram	T8 HO or T12 HO	Up to \$1000/kW

## 4. Lighting controls

Category	Product requirements	Application requirements	Sensor type	Incentive/sensor
<b>A. Occupancy sensors</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: - Spec sheet	Built-in fixture sensor	\$25
			Fixture-mounted sensor	\$50
			Wall or ceiling-mounted sensor	\$100
Category	Product requirements	Application requirements	System type	Incentive
<b>B. Centralized/distributed control systems</b>	To be approved by EM based on spec sheet	<a href="#">Apply online for approval</a> Include: - Spec sheet - Material quote	Lighting control systems	Up to \$0.50/kWh of annual savings

## 5. Pro-rated incentives

Category	Pro-rated incentive	
<b>In-suite hotel/motel lighting projects</b>	50%	
Category	Annual hours of operation	Pro-rated incentive
<b>Reduced hours of operation less than minimum 2,000 annual hours requirement</b>	1,500 to 1,999	50%
	1,000 to 1,499	33%