

Schedule of Compensation 2021 calendar year

Efficiency Manitoba Inc.

Year ended December 31, 2021



KPMG LLP
1900 - 360 Main Street
Winnipeg MB
R3C 3Z3

Telephone (204) 957-1770
Fax (204) 957-0808
www.kpmg.ca

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Efficiency Manitoba Inc.

Opinion

We have audited the schedule of compensation equal to or in excess of \$75,000 for individuals employed or affiliated with Efficiency Manitoba Inc. (the "Entity") for the calendar year ended December 31, 2021, and the note to the schedule (hereinafter referred to as the "schedule").

In our opinion, the accompanying schedule for the year ended December 31, 2021 of the Entity is prepared, in all material respects, in accordance with the financial reporting provisions of Section 2 of *The Public Sector Compensation Disclosure Act*.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "**Auditors' Responsibilities for the Audit of the Schedule**" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the schedule in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Financial Reporting Framework

We draw attention to the note in the schedule, which describes the applicable financial reporting framework. The schedule is prepared to assist the Entity to comply with the requirements of *The Public Sector Compensation Disclosure Act* described in the note. As a result, the schedule may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Schedule

Management is responsible for the preparation of the schedule in accordance with the financial reporting provisions of Section 2 of *The Public Sector Compensation Disclosure Act*, and for such internal control as management determines is necessary to enable the preparation of a schedule that is free from material misstatement, whether due to fraud or error.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.



Auditors' Responsibilities for the Audit of the Schedule

Our objectives are to obtain reasonable assurance about whether the schedule as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the schedule.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the schedule, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, slightly slanted style. Below the signature is a horizontal line that starts under the 'K' and ends under the 'P'.

Chartered Professional Accountants

Winnipeg, Canada

June 22, 2022

EFFICIENCY MANITOBA INC.

Schedule of Compensation

Year ended December 31, 2021

The Public Sector Compensation Disclosure Act (the "Act") requires disclosure of the aggregate compensation paid to Efficiency Manitoba Inc.'s Board members and the individual compensation paid to Board members and staff, where such compensation equals or exceeds \$75,000 per year. As applicable, and in accordance with the Act, individual compensation includes regular salary, taxable benefits, retroactive pay, and vacation pay.

In the year ended December 31, 2021, Efficiency Manitoba Inc. paid Board members \$56,647 in aggregate, with no one Board member receiving compensation equal to or greater than \$75,000.

In the year ended December 31, 2021, the following employees received compensation in excess of \$75,000:

First Name	Last Name	Position	Total Compensation
A	MCNEILL	ENERGY EFFICIENCY SPECIALIST	77,269
A	LADD	ENERGY EFFICIENCY SPECIALIST	77,649
M	LACROIX	ENERGY EFFICIENCY SPECIALIST	79,108
V	RUSSELL	ENERGY EFFICIENCY SPECIALIST	79,301
R	BORESKY	PROFESSIONAL ENGINEER	79,576
J	THOMPSON	FIRST NATION ENERGY ADVISOR	79,853
J	TOEWS	ENERGY EFFICIENCY SPECIALIST	82,067
L	LEAFLOOR	ENERGY EFFICIENCY SPECIALIST	84,600
S	MANIKEL	BUSINESS DEVELOPMENT	84,822
K	THOMAS	ENERGY EFFICIENCY SPECIALIST	84,972
T	VEXZON	BUSINESS DEVELOPMENT	86,285
C	KULEZA	ENERGY EFFICIENCY SPECIALIST	90,250
G	BRAUNER	TECHNICAL OFFICER	90,831
W	DERKSEN	PROCUREMENT OFFICER	92,129
D	BARRON	HUMAN RESOURCE ADVISOR	92,489
M	LEE	ENERGY EFFICIENCY SPECIALIST	94,424
A	LUND	ENERGY EFFICIENCY SPECIALIST	94,424
C	YOUNG	ENERGY EFFICIENCY SPECIALIST	94,659
A	NICHOL	BRAND & CUSTOMER STRATEGY LEAD	94,726
A	TUCK	PROGRAMS LEAD	102,313
N	STROICH	PROGRAMS LEAD	104,346
T	MOROZ	PROGRAMS LEAD	110,062
W	GRETSCHMANN	PROFESSIONAL ENGINEER	111,359
E	GUEST	PROFESSIONAL ENGINEER	111,359
D	HANTSCHER	PROFESSIONAL ENGINEER	111,359
R	CONNOR	PROFESSIONAL ENGINEER	111,454
D	OSTROWSKY	PROFESSIONAL ENGINEER	111,538
H	SCHROEDER	MANAGER	119,388
P	KIDD	PROFESSIONAL ENGINEER	119,978
C	PERRETT	PROFESSIONAL ENGINEER	120,082
J	BRUNEL	MANAGER	121,028
R	MONTANINO	PROGRAMS LEAD	121,421
C	PILEK	MANAGER	122,783
T	STERDAN	MANAGER	122,783
D	CHUDOBIAK	VICE PRESIDENT	147,915
M	STOCKI	VICE PRESIDENT	150,877
C	KURULUK	CHIEF EXECUTIVE OFFICER	189,718

NOTE TO SCHEDULE

Basis of accounting:

The schedule lists employees or Board compensation associated with Efficiency Manitoba Inc. where compensation and benefits received were equal to or in excess of \$75,000 for the year ended December 31, 2021. The amounts reported were calculated in accordance with the definition of compensation provided in Section 1 of *The Public Sector Compensation Disclosure Act*, which includes payment of regular salary, taxable benefits, retroactive pay, vacation pay, and other exceptional benefits not provided to the majority of employees. The amounts reported therefore do not include payments made or benefits accrued under provisions of the *Manitoba Civil Superannuation Act*.