



BUSINESS LIGHTING PROGRAM

INCENTIVES

1. LED Lamps

Category	Product Requirements	Application Requirements	LED Lamp Length	LED Lamp Power	Incentive/Lamp
A. LED screw-in lamps Replacing Incandescent, Halogen, or CFL lamps	ENERGY STAR certified ¹ or DLC listed ²	Apply online for approval	N/A	<13W	\$2
				13 - 30W	\$4
B. LED specialty lamps Replacing HID or line voltage lamps	DLC listed ²	Apply online for approval	N/A	<30W	\$20
				30 - 49.9W	\$40
				50 - 79.9W	\$60
				80 - 119.9W	\$80
				120 - 179.9W	\$150
C. LED T12/T8 linear lamps (Type A or B) Replacing T12 or T8 lamps	DLC listed ²	Apply online for approval	2'	<9W	\$4
			2'	9-12W	\$3
			4'	<12W	\$8
			4'	12-18.5W	\$6
			8'	<35W	\$16
			8'	35-45W	\$12
D. LED T5 HO linear lamps (Type A or B) Replacing T5 HO lamps	DLC listed ²	Apply online for approval	4'	<24W	\$15
			4'	24-30W	\$10
E. Custom/Other lamps	To be approved by EM based on spec sheet	Apply online for approval Include: Spec sheet	Fixture Type Any LED lamps that do not fit into the above categories may be eligible for an incentive.		Up to \$700/kW

¹ If your product is not ENERGY STAR® listed, submit your project information under 1E. Custom/other lamps.

² If your product is not DLC listed, submit your project information under 1E. Custom/other lamps.

2. LED Fixtures

Category	Product Requirements	Application Requirements	# Lamps / Existing Fixture	Existing Fixture Power	Incentive/Fixture
A. Replacing Incandescent/ Halogen/CFL fixtures	ENERGY STAR certified³ or DLC listed⁴	Apply online for approval	1	≤60W	\$10
				61 - 150W	\$35
				151 - 300W	\$65
				>300W	\$100
Category	Product Requirements	Application Requirements	Interior or Exterior	Existing Fixture Power	Incentive/Fixture
B. Replacing HID fixtures with LED fixtures	DLC listed⁴	Apply online for approval	Interior	50W	\$35
				70W	\$45
				100W	\$65
				150W	\$85
				175W	\$100
				250W	\$120
				400W	\$200
			Exterior	1000W	\$375
				50W	\$45
				70W	\$55
				100W	\$80
				150W	\$105
				175W	\$125
				250W	\$150
400W	\$250				
1000W	\$475				
Category	Product Requirements	Application Requirements	# Lamps per Existing Fixture	Length of Existing Lamps	Incentive/Fixture
C. Replacing T8/T12 fixtures with LED fixtures	DLC listed⁴	Apply online for approval	2	2'	\$5
			4	2'	\$10
			1	4'	\$10
			2	4'	\$20
			3	4'	\$30
			4	4'	\$40
			2	8'	\$35
			2	8' HO	\$50
Category	Product Requirements	Application Requirements	# Lamps per Existing Fixture	Length of Existing Lamps	Incentive/Fixture
D. Replacing T5 HO fixtures with LED fixtures	DLC listed⁴	Apply online for approval	2	4'	\$40
			4	4'	\$80
			6	4'	\$120

³ If your product is not ENERGY STAR® listed, submit your project information under 2F. Custom/other fixtures.

⁴ If your product is not DLC listed, submit your project information under 2F. Custom/other fixtures.

2. LED Fixtures (continued)

Category	Product Requirements	Application Requirements	Fixture Type	Incentive
E. New exterior fixtures	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Building diagram	LED fixtures installed on the exterior of a new building, or on the exterior of an existing building, where no previous lighting exists.	Up to \$700/kW based on Manitoba Energy Code for Buildings (MECB)
Category	Product Requirements	Application Requirements	Fixture Type	Incentive
F. Custom/other fixtures	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet	Any LED fixtures that do not fit into the above categories, may be eligible for an incentive including, but not limited to: LED to LED retrofits; horticultural lighting; and solar lighting.	Up to \$700/kW

3. LED Backlit Signs

Category	Product Requirements	Application Requirements	Existing Sign Type	Incentive
A. LED backlit signs	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Material quote - Sign diagram	T8 HO or T12 HO	Up to \$700/kW

4. Lighting Controls

Category	Product Requirements	Application Requirements	Sensor Type	Incentive/ Sensor
A. Occupancy sensors⁵	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet	Built-in fixture sensor	\$25
			Fixture-mounted sensor	\$50
			Wall or ceiling-mounted sensor	\$100
Category	Product Requirements	Application Requirements	System Type	Incentive
B. Centralized/distributed control systems	To be approved by EM based on spec sheet	Apply online for approval Include: - Spec sheet - Material quote	Lighting control systems	Up to \$0.50/kWh of annual savings

5. Pro-rated Incentives

Category	Pro-Rated Incentive	
In-suite hotel/motel lighting projects	50%	
Category	Annual Hours of Operation	Pro-Rated Incentive
Reduced hours of operation less than minimum 2,000 annual hours requirement	1,500 - 1,999	50%
	1,000 - 1,499	33%